

Commercial Management: Infrastructure Programmes



Course Type: **Distance learning**
Duration: **Six months**
Language: **English**

RICS Member: **£895 + VAT**
Non-RICS Member: **£995 + VAT**

Course summary

With a high public profile, as well as strong political interest, Infrastructure programmes face a lot of scrutiny. The role of Commercial Manager is essential in securing a successful, on-time and on-budget delivery.

Through initially setting the scene of the infrastructure industry, this course will demonstrate the best practice for a Commercial Manager. From managing your main stakeholders and understanding their drivers and motivations, to administering the process of cost planning and benchmarking, risk, supply chains and procurement processes, this course will teach you how to manage the commercial aspect of a major programme. Case study work will reinforce your learning by allowing you to apply your new knowledge to realistic and practical projects.

By working through this diverse range of topics with your tutor, you will gain the fundamental skills to start working as a commercial manager on infrastructure programmes.

By the end of the course you will be able to:

- Classify the core elements of the infrastructure industry
- Manage your relationship with the stakeholders on an infrastructure programme, and comprehend their drivers and motivations
- Develop common practices for building collaborative relationships with stakeholders
- Construct and develop an effective cost plan
- Apply the key aspects involved in the supply chain management to an Infrastructure Programme
- Analyse and develop tools avoid potential risks to an infrastructure programme.

The course is delivered through several e-learning modules, which will keep you active and engaged. The sessions will be supported by forum discussions with your tutor and other learners, scheduled online chats led by your tutor, web classes designed to consolidate your learning, case study scenarios and access to the relevant iSurv Channel for the duration of the course. We also supply the relevant reading material to assist your studies.

Course structure

The course is composed of six technical modules, as well as an introductory and online examination module as follows:

Module 0 – Course Introduction

Module 1 – Infrastructure – Setting the Scene

Module 2 – Infrastructure – the Main Stakeholders

Module 3 – Client engagement

Module 4 – Tendering, procurement and balancing your supply chain

Module 5 – Cost Planning & Benchmarking

Module 6 – Risk Management

Module 7 – Online Examination

Each module is composed of the following to support and enhance your needs in gaining the required level of knowledge throughout the course programme:

- Online technical e-learning
- Reading material
- Case studies
- Online discussion forum
- Live web chat
- Quizzes

Modules 3 & 6 are supplemented by a live web-class to consolidate your learning, and prepare you for the final exam.

Who is this course for?

We recommend that you have a minimum of 2 years post qualification experience (or equivalent experience), and be looking to take up the commercial management role in infrastructure. Other construction (program managers, project managers, and commercial managers) and engineering professionals who want to develop their commercial skills in order for them to lead on infrastructure projects. The course is applicable to both client side and contractor side professionals

- Commercial managers

- Quantity surveyors
- Subcontract surveyors
- Program managers
- Project managers
- Professionals with relevant experience looking for a transition in their career

Learning resources

E-learning sessions

Interactive e-learning sessions deliver the technical content of the learning objectives. They will be presented in bite-size chunks, including diagrams, podcasts and interactive activities.

Reading material

The e-learning is supported by reading material and videos.

Case study

The case study is a scenario assignment which allows you to put theory covered in the session into practice by using your skills in a project.

Discussion forum

The discussion forum is a chance for you to ask questions and share professional experience with peers.

Live web chat

This is designed to give you the opportunity to address questions with your trainer directly in a “real-time” environment. These will be scheduled around the Case Study submission dates, so you will get a chance to discuss the Case Studies with your tutor.

Live web classes

The live web class consolidates your learning at crucial stages, and provides a chance to meet the tutor “face to face” and ask any questions.

End of module quiz

A short quiz tracks how much of the learning has been absorbed and acts as a progress tracker.

Course assessment

You will be assessed through an online examination within the RICS Online Academy. The examination will take place within a one month window period at the end of the six month programme.

Upon successful completion of the course you would have completed 150 CPD hours study. You will also receive a certificate of course completion confirming you have successfully attended and passed the Valuation: Foundation Programme.